ABSTRACT

THE COMPARISON OF CONSUMERS PERCEPTIONS ABOUT THE CHARACTERISTICS OF THE TRADITIONAL MANAGEMENT RETAIL STORE AND MODERN RETAIL (CASE STUDY AT SUB-DISTRICT RAJABASA CITY BANDAR LAMPUNG)

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This study discusses the comparison of consumer perceptions about the characteristics of traditional retail store management and modern retail in the district RajabasaBandar Lampung. The purpose of this study was to determine whether or not the difference in consumer perception of the location, price, merchandise, store atmosphere adan customer service traditional retail and modern retail. This is a comparative peneilitian types that are compared. Population in this research is the public Rajabasa Bandar Lampung with the total sample of 100 respondents. The analysis used was SPSS - compere Means - independent sample t test The results showed that, of the three variables, namely research location, price and customer service showed no differences in consumer perceptions between traditional retail and modern retail. As for the second variable merchandise and store atmosphere showed no differences between consumer perceptions between traditional retail and modern retail.

Keywords: Shop Management, Comparison, Perception and Retail.