

## **ABSTRACT**

***The influence of knowledge, skills, motivation, and compensation on performance of rubber tapping Supervisors in Nusantara VII Plantation (Persero) Kedaton and Way Berulu Unit Businesses***

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*The aims of this research are to determine the performance of rubber tapping supervisors and the influence of their knowledge, skills, motivation, and compensation on the performance of the supervisors. This research was a census method and used primary and secondary data. The primary data were obtained from direct interviews using questionnaires, the validity and reliability of which have been analyzed. Secondary data were obtained from literatures and related agencies. Data collection was conducted from August to September 2013. The data was analyzed descriptively and verificatively using double linier regression. The results showed that: ( 1 ) performance of the rubber tapping supervisors in Nusantara VII Plantation (Persero) Kedaton and Way Berulu Unit Businesses was good, (2) knowledge, skills, motivation, and compensation influenced the performance of the supervisors simultaneously, while knowledge, skills, and motivation influenced the performance of the supervisors partially.*

*Keywords : performance, skills, compensation, knowledge, and motivation.*