

## Lampiran 1. Hasil Jawaban Responden

### Jawaban Responden tentang Perspektif Keuangan

IPK1	IPK2	IPK3	IPK4	PPK8	PPK9	KP1	X1
2	3	2	4	1	2	3	17
2	2	1	3	1	2	2	13
2	3	1	3	1	2	2	14
2	3	4	4	4	2	2	21
2	2	1	2	1	2	1	11
2	2	3	3	4	2	2	18
2	4	4	4	5	3	3	25
1	3	1	3	1	1	1	11
2	3	3	4	1	2	3	18
2	4	3	3	4	4	2	22
2	4	3	4	2	3	2	20
1	3	3	3	1	4	2	17
2	4	3	3	1	5	2	20
2	3	3	4	3	5	2	22
1	2	1	3	5	2	1	15
2	4	5	4	2	4	5	26
2	2	2	3	3	2	2	16
3	3	3	4	1	1	1	16
3	3	3	3	1	3	1	17
2	2	1	4	1	2	1	13
3	3	3	3	3	3	2	20
3	3	3	3	1	3	1	17
4	3	3	4	5	5	3	27
2	2	3	4	4	2	2	19
2	3	2	4	2	3	2	18
2	3	4	4	4	2	2	21
2	1	2	4	4	5	2	20
2	4	4	3	3	4	2	22
5	4	5	4	2	4	3	27
1	4	5	3	2	4	1	20
2	3	2	4	2	3	2	18
2	3	3	4	3	4	1	20
1	1	1	2	1	1	1	8
4	2	1	4	5	2	1	19
1	4	1	4	4	5	2	21
2	4	1	3	4	3	2	19
4	4	3	4	5	5	3	28

1	3	2	2	4	4	4	20
1	2	1	3	3	3	1	14
2	3	4	4	1	4	2	20
2	4	1	4	5	5	1	22
4	4	4	4	4	5	2	27
2	3	4	4	5	5	2	25
2	4	2	4	2	4	1	19
2	3	3	4	3	1	1	17
2	3	1	3	1	2	2	14
1	4	3	4	1	1	1	15
5	4	5	4	2	4	3	27
2	1	4	3	3	4	1	18
3	4	1	4	5	5	2	24
2	3	2	4	2	4	1	18
3	4	4	4	5	5	3	28
2	3	2	3	2	5	1	18
2	4	3	3	3	3	1	19
1	1	1	3	3	3	1	13
2	4	4	4	4	2	2	22
2	2	1	2	1	2	1	11
4	3	3	4	5	5	2	26
2	3	4	4	4	2	2	21
2	3	3	3	2	4	3	20
2	3	2	3	2	3	2	17
2	3	4	4	2	3	2	20
1	1	2	2	1	2	1	10
2	4	3	3	3	3	1	19
2	3	3	4	5	2	2	21
3	3	4	4	4	2	3	23
2	4	4	3	3	3	2	21
1	2	1	2	1	2	3	12
2	3	2	4	2	2	1	16
2	4	4	4	3	3	3	23
2	3	3	4	3	1	2	18
2	4	1	3	4	3	2	19
1	2	1	2	3	3	2	14
3	3	1	4	3	4	2	20
2	3	3	4	5	2	1	20
3	4	4	4	4	2	2	23
1	1	1	3	2	2	2	12
5	3	4	3	3	4	2	24

2	3	3	4	3	1	1	17
1	2	2	3	1	3	2	14
2	3	3	4	2	2	1	17
2	4	3	4	1	1	1	16
4	4	5	4	2	4	3	26
2	4	4	4	1	3	2	20
2	3	1	2	1	2	1	12
2	2	2	4	2	2	2	16
2	4	5	4	2	4	2	23
3	3	3	4	5	2	2	22
2	3	3	4	3	1	1	17
2	3	3	4	3	1	1	17
2	2	1	2	1	2	1	11
4	4	5	4	2	4	3	26
2	4	3	3	3	3	2	20
2	4	4	4	3	3	1	21
5	4	5	1	1	2	3	21
2	2	2	1	1	2	2	12
2	2	2	1	1	2	2	12
4	4	5	4	4	2	2	25

### Jawaban Responden tentang Perspektif Pelanggan/layanan

IPK5	PPK4	PPK5	PPK6	PPK7	KP1	X2
4	2	2	4	2	3	17
3	2	5	2	2	2	16
4	2	2	2	2	2	14
4	2	5	5	2	2	20
2	2	2	4	2	1	13
3	2	4	4	2	2	17
4	2	4	3	5	3	21
4	2	1	1	2	1	11
4	2	5	2	2	3	18
4	2	3	5	3	2	19
4	2	3	4	2	2	17
3	2	1	2	2	2	12
3	2	2	3	2	2	14
3	2	2	2	2	2	13
3	2	3	3	2	1	14
4	2	3	5	5	5	24

2	2	2	3	2	2	13
3	2	3	3	2	1	14
3	2	2	4	2	1	14
3	2	2	4	2	1	14
3	2	3	3	2	2	15
3	2	2	4	2	1	14
4	3	2	5	5	3	22
3	2	4	4	2	2	17
3	2	3	4	2	2	16
3	2	2	5	2	2	16
4	2	2	2	2	2	14
3	2	3	3	3	2	16
4	3	3	5	5	3	23
4	2	2	2	3	1	14
3	2	3	4	2	2	16
4	2	2	3	2	1	14
2	2	1	2	2	1	10
4	2	3	3	2	1	15
4	2	3	4	2	2	17
4	2	2	4	3	2	17
4	2	5	5	5	3	24
3	2	2	4	4	4	19
4	2	2	3	2	1	14
3	2	1	2	2	2	12
4	4	5	5	5	1	24
4	2	2	3	2	2	15
4	2	3	5	2	2	18
4	2	2	4	2	1	15
4	2	2	3	2	1	14
4	2	1	2	2	2	13
4	2	2	1	2	1	12
4	2	5	5	5	3	24
3	2	2	3	3	1	14
4	2	3	5	5	2	21
4	2	2	2	2	1	13
4	3	2	5	4	3	21
3	2	2	4	2	1	14
4	2	2	2	2	1	13
3	2	2	3	3	1	14
4	2	2	5	2	2	17
2	2	2	4	2	1	13

4	2	5	5	5	2	23
3	2	2	5	2	2	16
3	2	2	4	2	3	16
3	2	2	5	2	2	16
3	2	3	4	2	2	16
3	2	2	2	2	1	12
4	2	2	2	2	1	13
4	2	2	3	2	2	15
3	2	2	5	2	3	17
4	2	2	5	2	2	17
3	2	2	2	2	3	14
4	2	2	3	2	1	14
3	2	2	3	2	3	15
4	2	1	3	2	2	14
4	2	2	4	3	2	17
3	2	2	3	2	2	14
4	2	3	4	2	2	17
4	2	2	3	2	1	14
3	2	2	5	2	2	16
3	2	2	3	2	2	14
3	2	2	3	3	2	15
4	2	2	3	2	1	14
2	2	1	3	2	2	12
4	2	2	3	2	1	14
4	2	1	1	2	1	11
4	2	3	5	5	3	22
4	2	2	2	2	2	14
3	2	1	1	2	1	10
4	2	2	3	2	2	15
4	2	3	5	5	2	21
4	2	2	3	2	2	15
4	2	2	3	2	1	14
4	2	2	3	2	1	14
2	2	2	4	2	1	13
4	3	3	5	5	3	23
3	2	1	3	2	2	13
4	2	2	2	2	1	13
3	2	2	4	2	3	16
3	2	5	2	2	2	16
3	2	2	2	2	2	13
4	2	5	5	2	2	20

### Jawaban Responden tentang Perspektif Bisnis Internal

PPK1	PPK2	PPK3	PPK4	PPK5	PPK8	X3
5	2	4	2	2	1	16
3	2	1	2	5	1	14
4	3	3	2	2	1	15
5	1	1	2	5	4	18
2	2	1	2	2	1	10
2	1	1	2	4	4	14
5	4	4	2	4	5	24
1	1	1	2	1	1	7
3	3	2	2	5	1	16
2	2	2	2	3	4	15
4	3	3	2	3	2	17
4	1	2	2	1	1	11
2	2	2	2	2	1	11
3	3	3	2	2	3	16
3	2	2	2	3	5	17
4	4	3	2	3	2	18
2	3	3	2	2	3	15
3	3	3	2	3	1	15
3	3	2	2	2	1	13
4	3	2	2	2	1	14
3	3	3	2	3	3	17
3	3	2	2	2	1	13
3	3	3	3	2	5	19
2	2	1	2	4	4	15
4	3	3	2	3	2	17
3	2	2	2	2	4	15
4	2	1	2	2	4	15
3	2	2	2	3	3	15
5	4	3	3	3	2	20
3	2	3	2	2	2	14
4	3	3	2	3	2	17
4	2	3	2	2	3	16
3	2	1	2	1	1	10
5	1	3	2	3	5	19
2	2	2	2	3	4	15
2	2	1	2	2	4	13
5	3	3	2	5	5	23
4	2	1	2	2	4	15
2	2	2	2	2	3	13

4	1	1	2	1	1	10
5	3	3	4	5	5	25
4	2	2	2	2	4	16
5	2	3	2	3	5	20
3	1	1	2	2	2	11
4	2	1	2	2	3	14
3	2	1	2	1	1	10
1	1	1	2	2	1	8
5	4	3	2	5	2	21
3	3	1	2	2	3	14
5	4	2	2	3	5	21
3	2	1	2	2	2	12
5	3	3	3	2	5	21
4	1	1	2	2	2	12
4	4	2	2	2	3	17
4	2	3	2	2	3	16
5	1	1	2	2	4	15
2	2	2	2	2	1	11
5	4	4	2	5	5	25
5	1	1	2	2	4	15
4	4	4	2	2	2	18
4	2	3	2	2	2	15
4	3	3	2	3	2	17
5	1	2	2	2	1	13
4	4	2	2	2	3	17
4	2	3	2	2	5	18
5	4	4	2	2	4	21
4	1	1	2	2	3	13
3	2	1	2	2	1	11
5	2	2	2	2	2	15
5	5	3	2	2	3	20
4	2	2	2	1	3	14
2	2	1	2	2	4	13
3	2	2	2	2	3	14
5	4	3	2	3	3	20
4	2	1	2	2	5	16
5	1	1	2	2	4	15
2	2	1	2	2	2	11
3	3	1	2	2	3	14
4	2	3	2	2	3	16
3	2	2	2	1	1	11

5	2	2	2	2	2	15
1	1	1	2	1	1	7
5	4	3	2	3	2	19
5	2	2	2	2	1	14
5	2	1	2	1	1	12
5	2	2	2	2	2	15
5	4	3	2	3	2	19
4	2	1	2	2	5	16
4	2	3	2	2	3	16
4	2	3	2	2	3	16
2	4	1	2	2	1	12
5	5	4	3	3	2	22
5	4	2	2	1	3	17
4	4	2	2	2	3	17
5	2	2	2	2	1	14
3	2	1	2	5	1	14
3	2	1	2	2	1	11
5	1	1	2	5	4	18

### Jawaban Responden tentang Perspektif Pembelajaran dan Pertumbuhan

IPK6	PPK6	PPK7	PPK8	PPK9	PPK10	X4
5	4	2	1	2	4	18
3	2	2	1	2	2	12
4	2	2	1	2	4	15
2	5	2	4	2	2	17
2	4	2	1	2	2	13
2	4	2	4	2	2	16
5	3	5	5	3	5	26
2	1	2	1	1	1	8
5	2	2	1	2	3	15
2	5	3	4	4	1	19
5	4	2	2	3	3	19
2	2	2	1	4	2	13
2	3	2	1	5	1	14
2	2	2	3	5	1	15
2	3	2	5	2	2	16
5	5	5	2	4	5	26
4	3	2	3	2	3	17
5	3	2	1	1	2	14
2	4	2	1	3	1	13



2	4	2	1	2	1	12
2	3	2	3	3	2	15
2	4	2	1	3	2	14
2	5	5	5	5	2	24
2	4	2	4	2	2	16
2	4	2	2	3	2	15
2	5	2	4	2	2	17
2	2	2	4	5	1	16
2	3	3	3	4	2	17
2	5	5	2	4	2	20
4	2	3	2	4	3	18
4	4	2	2	3	4	19
2	3	2	3	4	2	16
2	2	2	1	1	2	10
2	3	2	5	2	2	16
2	4	2	4	5	2	19
2	4	3	4	3	2	18
2	5	5	5	5	2	24
2	4	4	4	4	1	19
5	3	2	3	3	3	19
4	2	2	1	4	4	17
2	5	5	5	5	2	24
4	3	2	4	5	5	23
2	5	2	5	5	1	20
2	4	2	2	4	2	16
4	3	2	3	1	4	17
4	2	2	1	2	3	14
2	1	2	1	1	2	9
5	5	5	2	4	2	23
2	3	3	3	4	2	17
5	5	5	5	5	5	30
4	2	2	2	4	4	18
5	5	4	5	5	5	29
5	4	2	2	5	5	23
5	2	2	3	3	4	19
4	3	3	3	3	3	19
5	5	2	4	2	5	23
4	4	2	1	2	4	17
5	5	5	5	5	5	30
5	5	2	4	2	5	23
4	4	2	2	4	4	20

4	5	2	2	3	3	19
5	4	2	2	3	4	20
5	2	2	1	2	4	16
5	2	2	3	3	4	19
4	3	2	5	2	3	19
5	5	2	4	2	5	23
5	5	2	3	3	4	22
4	2	2	1	2	3	14
5	3	2	2	2	3	17
5	3	2	3	3	4	20
4	3	2	3	1	4	17
5	4	3	4	3	3	22
4	3	2	3	3	3	18
4	4	2	3	4	5	22
5	3	2	5	2	3	20
5	5	2	4	2	5	23
4	3	2	2	2	3	16
5	3	3	3	4	4	22
5	3	2	3	1	4	18
4	3	2	1	3	5	18
5	3	2	2	2	3	17
5	1	2	1	1	3	13
5	5	5	2	4	5	26
5	2	2	1	3	5	18
4	1	2	1	2	3	13
5	3	2	2	2	3	17
5	5	5	2	4	5	26
5	3	2	5	2	3	20
5	3	2	3	1	4	18
4	3	2	3	1	4	17
4	4	2	1	2	4	17
5	5	5	2	4	5	26
4	3	2	3	3	4	19
5	2	2	3	3	4	19
5	4	2	1	2	4	18
4	2	2	1	2	3	14
5	2	2	1	2	3	15
5	5	2	4	2	5	23

### Jawaban Responden tentang Kinerja Pemerintah

KP1	KP2	KP3	KP4	KP5	KP6	Y
3	3	3	5	3	3	20
2	2	3	3	2	3	15
2	3	3	5	2	3	18
2	2	3	5	2	5	19
1	2	2	2	2	2	11
2	3	2	4	2	3	16
3	5	4	5	5	4	26
1	1	1	1	2	1	7
3	3	3	5	2	3	19
2	3	5	1	2	3	16
2	4	5	3	2	3	19
2	2	3	2	2	2	13
2	2	3	2	2	2	13
2	1	4	3	2	3	15
1	4	5	3	2	2	17
5	4	5	4	4	5	27
2	4	4	3	2	3	18
1	3	2	5	2	2	15
1	3	3	2	2	2	13
1	1	3	3	2	4	14
2	3	3	3	2	3	16
1	3	3	2	2	2	13
3	5	5	5	3	5	26
2	1	2	4	2	3	14
2	1	4	2	2	3	14
2	2	3	5	2	5	19
2	1	3	2	2	3	13
2	4	4	3	2	3	18
3	5	5	3	2	5	23
1	1	4	5	2	5	18
2	4	4	5	2	3	20
1	3	4	2	2	3	15
1	1	1	1	2	1	7
1	5	2	3	2	3	16
2	5	4	3	2	5	21
2	4	5	3	2	3	19
3	5	5	5	2	5	25
4	2	2	2	2	2	14
1	2	4	3	2	3	15

2	2	3	2	2	2	13
1	5	5	5	2	5	23
2	4	5	5	2	5	23
2	4	4	2	2	2	16
1	5	2	2	2	2	14
1	3	4	5	2	3	18
2	3	3	5	2	3	18
1	3	1	1	2	1	9
3	5	5	3	2	5	23
1	4	4	3	2	3	17
2	5	5	5	2	5	24
1	3	4	3	2	2	15
3	5	5	3	3	3	22
1	4	2	2	2	2	13
1	2	5	3	2	3	16
1	2	4	3	2	3	15
2	2	3	5	2	5	19
1	2	2	2	2	2	11
2	5	5	5	2	5	24
2	2	3	5	2	5	19
3	3	4	3	2	2	17
2	1	4	2	2	3	14
2	4	4	3	2	3	18
1	2	2	2	2	1	10
1	2	5	3	2	3	16
2	3	4	2	2	3	16
3	4	4	5	2	5	23
2	2	3	4	2	3	16
3	3	3	5	2	3	19
1	2	2	2	2	2	11
3	4	5	5	2	3	22
2	4	4	3	2	3	18
2	3	4	2	2	3	16
2	3	3	2	2	2	14
2	3	5	3	2	4	19
1	2	3	2	2	3	13
2	3	4	5	2	5	21
2	2	3	3	2	3	15
2	4	4	3	2	5	20
1	3	4	5	2	3	18
2	3	3	2	2	2	14

1	2	2	2	2	2	11
1	2	1	1	2	1	8
3	5	5	3	2	3	21
2	2	3	3	2	3	15
1	1	1	1	2	1	7
2	2	2	2	2	2	12
2	4	4	3	2	3	18
2	3	4	2	2	3	16
1	3	4	5	2	3	18
1	3	4	5	2	3	18
1	2	2	2	2	2	11
3	4	4	3	2	3	19
2	4	4	3	2	3	18
1	2	4	5	2	3	17
3	3	3	5	3	3	20
2	2	3	3	2	3	15
2	3	3	5	2	3	18
2	2	3	5	2	5	19

**Lampiran 2. Statistik Deskriptif**

**Descriptives**

**Descriptive Statistics**

	N	Minimum	Maximum	Mean	Std. Deviation
Persp. Keuangan	98	32	76	58.36	8.487
Persp. Pelanggan	98	12	29	22.22	3.519
Persp. Bisnis Internal	98	5	23	15.79	3.972
Persp. Pembelajaran & Pertumbuhan	98	10	25	18.84	3.065
Kinerja Pemerintah	98	12	30	22.68	3.865
Valid N (listwise)	98				

**Frequency Table**

**Persp. Keuangan**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 32	1	1.0	1.0	1.0
38	1	1.0	1.0	2.0
40	1	1.0	1.0	3.1
42	2	2.0	2.0	5.1
43	1	1.0	1.0	6.1
45	1	1.0	1.0	7.1
46	2	2.0	2.0	9.2
47	2	2.0	2.0	11.2
48	4	4.1	4.1	15.3
49	2	2.0	2.0	17.3
51	2	2.0	2.0	19.4
52	1	1.0	1.0	20.4
53	2	2.0	2.0	22.4
54	1	1.0	1.0	23.5
55	4	4.1	4.1	27.6
56	11	11.2	11.2	38.8
57	7	7.1	7.1	45.9
58	6	6.1	6.1	52.0
59	5	5.1	5.1	57.1
60	1	1.0	1.0	58.2
61	4	4.1	4.1	62.2
62	4	4.1	4.1	66.3
63	3	3.1	3.1	69.4
64	5	5.1	5.1	74.5
65	5	5.1	5.1	79.6
66	5	5.1	5.1	84.7
67	4	4.1	4.1	88.8
68	2	2.0	2.0	90.8
70	5	5.1	5.1	95.9

71	1	1.0	1.0	96.9
76	3	3.1	3.1	100.0
Total	98	100.0	100.0	

### Persp. Pelanggan

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 12	1	1.0	1.0	1.0
15	1	1.0	1.0	2.0
17	4	4.1	4.1	6.1
18	12	12.2	12.2	18.4
19	5	5.1	5.1	23.5
20	8	8.2	8.2	31.6
21	10	10.2	10.2	41.8
22	13	13.3	13.3	55.1
23	10	10.2	10.2	65.3
24	10	10.2	10.2	75.5
25	6	6.1	6.1	81.6
26	3	3.1	3.1	84.7
27	6	6.1	6.1	90.8
28	5	5.1	5.1	95.9
29	4	4.1	4.1	100.0
Total	98	100.0	100.0	

### Persp. Bisnis Internal

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 5	2	2.0	2.0	2.0
6	1	1.0	1.0	3.1
8	1	1.0	1.0	4.1
9	1	1.0	1.0	5.1
10	2	2.0	2.0	7.1
11	4	4.1	4.1	11.2
12	9	9.2	9.2	20.4

13	6	6.1	6.1	26.5
14	10	10.2	10.2	36.7
15	8	8.2	8.2	44.9
16	14	14.3	14.3	59.2
17	10	10.2	10.2	69.4
18	7	7.1	7.1	76.5
19	3	3.1	3.1	79.6
20	7	7.1	7.1	86.7
21	2	2.0	2.0	88.8
22	8	8.2	8.2	96.9
23	3	3.1	3.1	100.0
Total	98	100.0	100.0	

**Persp. Pembelajaran & Pertumbuhan**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	10	1	1.0	1.0	1.0
	13	1	1.0	1.0	2.0
	14	1	1.0	1.0	3.1
	15	14	14.3	14.3	17.3
	16	9	9.2	9.2	26.5
	17	8	8.2	8.2	34.7
	18	11	11.2	11.2	45.9
	19	13	13.3	13.3	59.2
	20	12	12.2	12.2	71.4
	21	5	5.1	5.1	76.5
	22	9	9.2	9.2	85.7
	23	8	8.2	8.2	93.9
	24	3	3.1	3.1	96.9
	25	3	3.1	3.1	100.0
Total		98	100.0	100.0	



### Kinerja Pemerintah

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 12	1	1.0	1.0	1.0
15	1	1.0	1.0	2.0
16	1	1.0	1.0	3.1
17	4	4.1	4.1	7.1
18	11	11.2	11.2	18.4
19	5	5.1	5.1	23.5
20	6	6.1	6.1	29.6
21	10	10.2	10.2	39.8
22	9	9.2	9.2	49.0
23	6	6.1	6.1	55.1
24	10	10.2	10.2	65.3
25	12	12.2	12.2	77.6
26	4	4.1	4.1	81.6
27	7	7.1	7.1	88.8
28	4	4.1	4.1	92.9
29	2	2.0	2.0	94.9
30	5	5.1	5.1	100.0
Total	98	100.0	100.0	

### Lampiran 3. Hasil Uji Regresi Linier Berganda

**Variables Entered/Removed**

Model	Variables Entered	Variables Removed	Method
1	Perp. Pembelajaran dan Pertumbuhan, Persp. Bisnis internal, Persp. Keuangan, Persp. Pelanggan <sup>a</sup>		Enter

a. All requested variables entered.

**Model Summary**

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.814 <sup>a</sup>	.663	.648	2.485

a. Predictors: (Constant), Perp. Pembelajaran dan Pertumbuhan, Persp. Bisnis internal, Persp. Keuangan, Persp. Pelanggan

**ANOVA<sup>b</sup>**

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1127.734	4	281.934	45.648	.000 <sup>a</sup>
	Residual	574.388	93	6.176		
	Total	1702.122	97			

a. Predictors: (Constant), Perp. Pembelajaran dan Pertumbuhan, Persp. Bisnis internal, Persp. Keuangan, Persp. Pelanggan

b. Dependent Variable: Kinerja pemerintah

**Coefficients<sup>a</sup>**

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.044	1.274		.035	.972
	Persp. Keuangan	.193	.097	.209	1.990	.050
	Persp. Pelanggan	.349	.136	.275	2.569	.012
	Persp. Bisnis internal	.247	.121	.211	2.041	.044
	Perp. Pembelajaran dan Pertumbuhan	.205	.103	.209	1.996	.049

a. Dependent Variable: Kinerja pemerintah