

## **ABSTRACT**

### **ABILITY AND STRATEGIES IN IMPROVING REGIONAL REVENUE DISTRICT TANGGAMUS**

**By**

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Regional Revenue is a reflection of the economic potential of the region, and ideally regional revenue able to contribute the lion's share of all income areas compared with other sources of income. Tanggamus's regional revenue only contributed an average of 6.2% on revenues of Tanggamus in fiscal year 1999-2012, the average of growth amounted to 26.85%, and the average achievement of revenue targets by 115.6%

The problem in this research is how the performance of Tanggamus's regional revenue on 1999-2012 fiscal year and what the government's efforts to improve the area. The purpose of this paper is (1) to determine the performance of each revenue source of Tanggamus's regional revenue on fiscal year 1999-2012 (2) to assess the efforts made to increase revenue is seen by the level of effectiveness, share, and growth.

The results showed Tanggamus's regional revenue performance as measured by effectiveness, share and growth shows performance is not optimal. Reception performance is not optimal, especially the reception area which is sourced from the restaurant tax, entertainment tax, advertisement tax, levy market, terminal charges and parking fees. Strategies that can be taken is; a) tightening sanctions such as interest payable from the levy or demolition b) a special post of tax revenues is an oversight in tax collection and administration facilities commensurate to the taxpayer c) improvement of tax administration include billing actively, and improve the quality of human resources d) explore revenue sources that have the potential to be developed.

**Keywords:** Regional Revenue, Effectiveness, Share, Growth, and Value Interval